



Corporate Profile

Corporate Fact Sheet

Corporate Overview



## Corporate Profile

**Company Name:** eLynx

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**Telephone Number:** 800.466.5969

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**Website:** [www.elynx.com](http://www.elynx.com) and [www.swiftview.com](http://www.swiftview.com)

**Chief Executive Officer:** **Sharon Matthews**, President and CEO

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**Industries:** Banking, Engineering, Financial Services, Healthcare, Insurance, Legal, Manufacturing, Mortgage, Real Estate and more.

**Company Description:** eLynx, a portfolio company of American Capital (NASDAQ: ACAS), provides the most widely used network for document collaboration and distribution services for the financial services industry. Enterprises use eLynx to capture and maintain data electronically throughout the document lifecycle, automating paper-intensive processes, improving workflow, reducing costs and ensuring compliance with industry regulations. eLynx serves more than 500 financial institutions including seven of the top 10 banks and has processed over 45 million mortgage loans. Also, over 4,000 enterprises worldwide, comprising more than 4 million users in a broad spectrum of industries, use eLynx's enterprise document output solutions daily. The company was founded in 1994 with headquarters in Cincinnati, Ohio and offices in Portland, Oregon. It maintains redundant data centers in Beaverton, Oregon and Chicago, Illinois. For more information visit [www.elynx.com](http://www.elynx.com).



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Founded in 1994, eLynx is a leading provider of the most widely used secure electronic document communications network for the financial services industry. Enterprises use eLynx to capture and maintain data electronically throughout the document life cycle, automating paper-intensive processes, improving workflow, reducing costs and ensuring compliance with industry regulations.

- More than 45 million U.S. mortgage loans have been processed by eLynx.
- More than 100 insurance carriers already utilize eLynx services.
- More than 500 customers in the financial services industry are serviced by eLynx, including seven of the top 10 lenders.
- More than 4,000 enterprises worldwide have been serviced by eLynx.
- More than 300,000 settlement agents nationwide utilize the eLynx *expedite* network.
- More than 4 million users in a broad spectrum of industries use eLynx's enterprise document output management solutions.
- More than 2.5 billion pages delivered electronically through the eLynx expedite platform.
- More than 1 million paper contracts have been processed through eLynx's integrated print-and-mail fulfillment services.



Founded	eLynx was founded in 1994 and is a portfolio company of American Capital (NASDAQ: ACAS).
Industries	Banking, Engineering, Financial Services, Healthcare, Insurance, Legal, Mortgage, Real Estate and more.
Locations	eLynx is headquartered in Cincinnati, Ohio with additional operations, support and R&D staff in Portland, Oregon. The company has fully redundant data centers in Chicago, Illinois and Beaverton, Oregon and redundant print centers in Cincinnati and Portland.
Products	<p><b>expedite<sup>SM</sup></b> — suite of integrated on-demand services that facilitate paperless business processes between enterprises and their customers and partners. Capabilities include electronic delivery, electronic signature, electronic folders, electronic closing network, print viewing, paperless fax, and integrated Print &amp; Mail.</p> <p><b>eClosingNet (eCN)</b> — the hub lenders, settlement agents, and title underwriters use to collaborate on documents and data easily, transparently, and securely. eCN solution includes modules of Settlement Agent Management and Registration Database, Title Underwriter database validation, support for electronic Closing Protection Letter (CPL), Multi-Lien Fraud, and reconciliation of Electronic HUD.</p> <p><b>SwiftView<sup>®</sup></b> — portfolio of products that simplify document viewing, printing and converting across customer's entire enterprises.</p> <p><b>Business Process Consulting Services</b> — hands-on consulting services with expert team of professionals to help enterprises with adoption and implementation of any eLynx solutions.</p>
Trademarks	e <sup>SM</sup> , enter the world of e <sup>SM</sup> , eLynx Powered <sup>SM</sup> , expedite <sup>SM</sup> , ideaworks <sup>SM</sup> , eLynx, Ltd <sup>®</sup> , eDisclosures <sup>®</sup> , eLoanFolder <sup>®</sup> , Hud1Check <sup>®</sup> , LoanDocs <sup>®</sup> , SimpliFAX <sup>®</sup> , SmartVue <sup>®</sup> , SwiftSign <sup>®</sup> , SwiftView <sup>®</sup> , TOTALePAPER <sup>®</sup> , Total Fulfillment <sup>SM</sup> , uSign <sup>®</sup>
Partners	eOriginal, Goodmail, Harland Financial Solutions, Stewart Title, First American, Old Republic, Topaz, LRS
Management	<p>Sharon Matthews – President and CEO</p> <p>Robert Nilsson – Vice President of Marketing and Market Development</p> <p>Mike Buckman – CFO</p> <p>Michael Pelfrey – Vice President of Sales</p> <p>Alan Matuszak – Vice President of Technical Operations and Software Engineering</p> <p>Andy Crisenbery – Vice President of Professional Services</p>
Board of Directors	<p>Dustin Smith – Chairman of the Board and Principal of American Capital</p> <p>Robert Klein – Principal and Managing Director of ACAS</p> <p>Mary C. (Molly) Baskin – ACAS Director serving on Board of Directors</p> <p>Sharon Matthews – President and CEO of eLynx</p>
Industry Associations	<p>ACORD – Association for Cooperative Operations Research and Development</p> <p>AIIM – Association for Information and Image Management</p> <p>ALTA – American Land Title Association</p> <p>ACG – Association for Corporate Growth</p> <p>AFT – Association for Financial Technology</p> <p>CBA – Consumer Bankers Association</p> <p>MBAA – Mortgage Bankers Association of America</p> <p>MISMO – Mortgage Industry Standards Maintenance Organization</p> <p>NAVA – Association for Insured Retirement Solutions</p>



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Founded in 1994, eLynx is a leading provider of the most widely used secure electronic document communications network for the financial services industry. Enterprises use eLynx to capture and maintain data electronically throughout the document life cycle, automating paper-intensive processes, improving workflow, reducing costs and ensuring compliance with industry regulations.

More than 500 of the nation's top financial institutions, including seven of the top 10 in the U.S., rely on eLynx to communicate with customers and collaborate with business partners quickly, securely and reliably. With the 2006 acquisition of SwiftView, a leading provider that helps enterprises worldwide capture, view, deliver and print electronic documents, the company's client roster and reputation continue to grow.

The combination of eLynx and SwiftView brings the most powerful e-services network, *expedite*<sup>SM</sup>, to a level and scope not previously seen in the financial services and insurance industries. With the eLynx business process outsourcing services, companies can enjoy the benefits of e-processing while still servicing paper requests. eLynx's customers simply transmit file data electronically to the eLynx fulfillment center, where it is fulfilled in either print or electronic delivery as indicated. This completely eliminates the time, resources and operational burdens of document delivery for eLynx clients.

Today, more than 100 insurance carriers already use eLynx SwiftView Viewer for document security, viewing, printing, capturing, converting and distribution capabilities, including Aeon Insurance, AIG Annuity, AON Enterprises, Chubb Group, John Hancock Financial Services and Nationwide. These companies also have immediate access to eLynx's world-class *expedite* services.

eLynx is a portfolio company of American Capital (NASDAQ: ACAS), a publicly traded private equity firm and global asset manager with \$12 billion in capital resources under management. eLynx is headquartered in Cincinnati with additional operations, support and R&D staff in Portland, Ore.



## Company History

Initially known as MigraLynx Systems, Inc., the company was founded in 1994 to fill the increasing demand for both cost-effective and secure digital transmissions of documents and information. In the late 90's, MigraLynx pioneered a Web-based electronic document delivery service and in 1999, MigraLynx became eLynx and the eLynx Web Posting Service (WPS) was launched. WPS utilizes the speed and ease of the Internet to deliver data and documents securely and instantaneously while dramatically reducing costs in comparison to traditional overnight delivery methods.

In 1998, eLynx opened their first highly secure and world-class Tier I Data Center in Chicago to meet the need for optimum redundancy, failover and disaster recovery. In 2000, the eLynx offering supported full system integration by interfacing with any client document origination system to capture native document print-stream ensuring original, unalterable documents at delivery.

In 2003, eLynx introduced its acclaimed product, uSign, the first service to provide borrowers with the ability to review and approve loan documents electronically — transforming the possibilities of electronic signature approval into a reality for the financial industry. The company enhanced its offerings even further in 2005, with the addition of a state-of-the-art print and mail center that is integrated with electronic delivery and electronic signature fulfillment services.

The year 2006 was particularly significant. The demand for eLynx services led the company to expand into the insurance industry and other vertical markets. To facilitate this growth, the company opened a new state-of-the-art headquarters featuring a cutting-edge Network Operations Center as well as call center, quality assurance and technical support teams. The new headquarters also houses the company's Print and Mail Center.

In September 2006, eLynx acquired SwiftView, a leading provider that helps enterprises worldwide capture, view, deliver and print electronic documents. The combined company offers a powerful portfolio of products and services to serve the needs of the total marketplace including Tier I, II and III lenders and more than 300,000 settlement agents. In addition, the combined company offers an unprecedented level of market expertise and technical expertise that will rapidly advance e-business innovation and set a new standard.



In 2007, eLynx completed its merger with the secure electronic document communications management firm SwiftView and continued its expansion into the insurance and healthcare industries. More importantly, eLynx solidified strategic management appointments.

In 2008, eLynx surpassed over 2,000,000,000 electronically processed document pages on its' *expedite* document processing network and is helping drive the financial services industry to an electronic environment.

In 2009, eLynx launched eClosingNet (eCN), its innovative electronic closing network service that enables secure, two-way document and data exchanges between industry partners in the closing/post-closing process. And in August of 2009, eLynx moved its West Coast office in Portland, Ore., to a larger facility in the area and added a second print/mail fulfillment center. The new print center in the West Coast allows eLynx to have redundancy, expanded operations, and additional technical experts to serve customers effectively.

For more information, please visit [www.elynx.com](http://www.elynx.com).



## **Sharon Matthews Biography**

Sharon Matthews was named president and CEO of eLynx in February 2007. She is responsible to the board for all day-to-day operations and to further strengthening eLynx's market leadership position providing secure electronic document communications services for the financial services industry. Matthews is also a member of the board of directors.

Matthews came to eLynx with more than 20 years of executive experience running profitable large technology and software companies. She has held senior executive roles at Solectron Corporation, UCMS Inc., Unisys and Wang Laboratories. From 2002 through 2006, she first re-engineered the multiple sales organizations into a single cohesive whole and then applied those principles to successfully run a profitable \$1.7 billion business unit based on large corporate accounts in the Computer Sector at Solectron, an electronic manufacturing services business. In the late 1990s, she was the CEO of UCMS, a global customer relationship management outsourcing business with operations in the U.S. and Australia. At Unisys, Matthews was the partner responsible for running the Australian Postal Authority business during a five year period while growing annual revenues from \$8.2 million to more than \$42 million. Prior to Unisys, Matthews spent 10 years at Wang Laboratories (1985-1995) working in various marketing and product planning and management roles based both in Australia and at the world headquarters in the United States.

Matthews' management style is about leadership and professionalism. The customer always comes first and she makes commitments and meets them at all times. Throughout her organizations, she demands and expects teamwork and respect for the individual. She is also a driver of employee and organizational transformation initiatives to ensure a productive workforce and the delivery of a superior service experience.

In addition to her business leadership, Matthews is active in philanthropic activities. She is a member of the advisory board of Canyon Snow Consulting. She is also a member on the executive board of the non-profit City Year San Jose/Silicon Valley. Her primary focuses in these national organizations are on raising funds and promoting the programs in the area of inner city schools and other community projects.

Matthews earned a bachelor of science degree in economics and politics from Monash University in Melbourne, Australia and is a graduate of the Executive Management Program at Columbia University in New York. She is a US citizen residing in northern California.



## **Robert Nilsson Biography**

Robert Nilsson, vice president of marketing and market development, joined eLynx in 2005. His responsibilities include expanding the company's service offerings and client roster. He also manages corporate-wide strategies as they relate to marketing, product management, business and market development, strategic partnerships, business acquisitions, brand management, and public relations. Nilsson is currently developing new services for existing clients as well as new markets, with a current focus on the insurance industry.

Nilsson came to eLynx with more than 17 years of experience with technology-based businesses. He has held numerous executive roles in business development, corporate development, sales and marketing, merger and acquisitions and program management for global organizations and start-up companies in the financial services, banking, insurance, and telecommunications arenas.

Nilsson earned a bachelor of science degree in marketing from Miami University in Oxford, Ohio and a MBA from Bowling Green State University in Bowling Green, Ohio. He also has an associate degree in electrical engineering from Vasa Institute of Technology in Stockholm, Sweden.

Throughout Nilsson's accomplished career, three things have remained invariable: his passion of technology and customer focus, and his determination to help companies streamline processes and improve efficiencies by adopting the most advanced electronic workflow solutions available in the marketplace.

Nilsson, who is bilingual, has lived and worked in both the U.S. and Europe. He is an active member of the Association for Corporate Growth (ACG), the Association for Cooperative Operations Research and Development (ACORD), the Association for Information and Image Management (AIIM), the Association for Financial Technology (AFT), and Mortgage Bankers Association of America (MBAA).